

Presence Factor

Duration: 1 Day

Course Description:

This program focuses on the essential skills needed to project a professional image in the workplace. **Participants** will learn the significance of personal branding, professional effective dressing, and communication to enhance their selfconfidence and contribute positively to their organization. By reinforcing business etiquette and protocol, attendees will develop a strong professional presence that conveys respect and consideration in all business interactions.

Course Objectives:

- Understand the importance of projecting a professional image to customers and prospects.
- Enhance personal and professional branding to build self-confidence and add value to the organization.
- Reinforce the essentials of business etiquette and protocol.
- Emphasize respect, courtesy, and considerate conduct in daily business matters.
- Convey a positive and sought-after image to others.

Course Outlines:

A. Look Like a Professional

- Personal Branding
- Developing a personal brand label
- Principles of a positive attitude
- The art of self-promotion
- > Professional Dressing
- Understanding and differentiating dress codes
- Building a work wardrobe
- Secrets to accessorizing
- Complete the Look
- Tools for makeup
- Essentials of proper grooming

B. Speak Like a Professional

- > Using courteous language
- Identifying your personal communication style
- > Basics of likability and rapport building

C. Like a Professional

- Understanding business etiquette
- > Global etiquette and travel considerations
- Office etiquette
- Basics of business ethics
- > Business meals dos and don'ts
- ➤ Netiquette 101